



## Landscape Sales and Design Specialist

### **Exciting Job Opportunity: Landscape Sales and Design Specialist!**

Are you ready to transform outdoor spaces into havens of beauty and connection? Join our dynamic team as a Landscape Sales and Design Associate at our vibrant Scholls Ferry Rd. studio, with the added flexibility of working from home. We're not just offering a job; we're inviting you to be a part of a creative journey that reshapes landscapes and strengthens relationships.

### **Your Mission: Crafting Outdoor Masterpieces**

As our Landscape Sales and Design Associate, you'll embark on a thrilling adventure, blending salesmanship, design prowess, and project management finesse. Your canvas? Residential spaces awaiting a touch of brilliance! Get ready to unleash your unique, creative, and functional hardscape and softscape design solutions that captivate clients and leave a lasting impression.

### **Key Responsibilities: Where Innovation Meets Nature**

- **Design Dynamo:** Bring your expertise in Vector Works or AutoCAD to life, creating stunning presentation drawings—from existing condition plans to hardscape and planting plans that breathe life into outdoor dreams.
- **Client Whisperer:** Channel your inner communicator to sell design proposals and construction projects. Transform visions into reality, creating outdoor spaces that foster relationships and family connections.
- **Collaboration Maven:** Connect seamlessly with estimating teams, crew foremen, and clients. Ensure everyone is on the same page, turning projects into seamless success stories.

### **Performance Metrics: Your Triumphs**

- **Accuracy Ace:** Perfect your plans, ensuring minimal revisions and hitting client budgets.
- **Time Lord:** Complete designs promptly, meeting or beating estimated hours, materials, and subcontractor expectations.

*Store and Design Studio: 5645 SW Scholls Ferry Rd Portland, OR 97225*

*Mailing address: PO Box 16190 Portland, OR 97292*

*Phone number: 503-292-9121*

- **Sales Sorcerer:** Achieve sales goals, leaving a trail of satisfied clients and positive online reviews.

### Your DNA: The Ideal Candidate

- **Landscape Luminary:** Illuminate our team with a minimum of five years' experience in residential landscape architecture, preferably in design and build environments.
- **Green Guru:** Showcase your in-depth knowledge of hardscape design, plant material (especially Northwest varieties), and a passion for gardening.
- **Tech Trailblazer:** Navigate design software like Vector Works or AutoCAD effortlessly; bonus points for Google Sketch or other 3D programs.
- **People Person:** Embody leadership, teamwork, and a friendly demeanor. Love public speaking? Even better!
- **Culture Carrier:** Thrive in our family-oriented, hardworking, and success-driven culture. Be humble, hungry, and people smart – traits that define our corporate family.

### Rewards and Growth: Your Journey with Us:

- **Performance Reviews:** Expect to shine, with evaluations every six months and an annual review in February.
- **Creative Playground:** Be part of a dynamic team where your creativity and expertise shape landscapes and lives.
- **Impactful Legacy:** Make a difference by turning outdoor spaces into memories that last a lifetime.

Ready to embark on this exhilarating journey? Join us in transforming landscapes and lives— one design at a time! Apply now and let's create something extraordinary together!

### How to Apply:

To apply for the Landscape Sales and Design Specialist, please send your updated resume and a brief cover letter highlighting your relevant experience to [ap@drakes7dees.com](mailto:ap@drakes7dees.com).

We look forward to hearing from you!

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